

NSA Boosts It's Fall Protection Game with Addition of Gemtor

CLEVELAND / October 23, 2025 / NSA is pleased to announce the acquisition of Gemtor, Inc., a U.S.-based manufacturer of high-performance fall protection, confined space retrieval and rescue equipment.

Founded in 1985 by Allen Neustater, Gemtor has long stood as a leader in the fall protection and fire rescue industry, built on a foundation of exceptional design and production standards. Under the leadership of Allen's son, Craig Neustater, the family-owned business continues to deliver world-class quality and outstanding customer service today — consistently exceeding OSHA and ANSI standards. Gemtor's product portfolio includes full-body harnesses, lanyards, self-retracting lifelines, anchor slings, escape belts and rescue systems.

"The Gemtor team exemplifies product excellence and reliability, which is a rare combination that has earned deep trust in the industry," said NSA CEO Chuck Grossman. "Following our July acquisition of Bashlin Industries, Gemtor represents another step forward in accelerating NSA's momentum and expanding our reach and capabilities."

Headquartered near Blue Point in Cleveland, NSA is a trusted provider of branded, high-performance personal protective equipment (PPE) and safety solutions for workers across electrical, industrial and service sectors. Gemtor marks the fourth strategic add-on for NSA and significantly enhances the platform's offering with complementary safety products that align with NSA's existing portfolio. The acquisition also enables NSA to broaden its market reach by leveraging Gemtor's long-standing relationships and loyal customer base.

"NSA and Gemtor share a strong commitment to protecting front-line workers with premium safety solutions," said Gemtor Owner and President Craig Neustater. "We're proud to join forces and bring more than 100 years of combined industry experience to the NSA platform."

"Gemtor's addition reinforces NSA's strategic priorities — expanding product diversity, manufacturing capabilities and distribution strength," said Blue Point Partner Jon Pressnell. "This acquisition builds on NSA's successful M&A integration track record, supported by Blue Point's extensive experience in the manufacturing and safety sectors. We're excited to continue adding value with hands-on operational support to drive both organic and acquisition-led growth."

NSA is actively seeking additional partnerships with like-minded founders and owners of businesses that specialize in safety products. Business owners interested in learning more may contact Blue Point Managing Director, Business Development Megan Kneipp at mkneipp@bluepointcapital.com.

Gemtor, Inc. is a U.S.-based manufacturer of high-performance fall protection, confined space retrieval and rescue equipment. Headquartered in Matawan, New Jersey, the company designs and manufactures its products domestically, meeting or exceeding all applicable ANSI and OSHA standards. Gemtor is ISO 9001:2015 certified, and its workforce delivers reliable, American-made safety solutions. Its product line

includes full-body harnesses, lanyards, self-retracting lifelines, anchor slings, escape belts and rescue systems — trusted by professionals across industrial, utility and emergency response sectors.

[National Safety Apparel \(NSA\)](#), established in 1935, is a market leader in flame-resistant clothing (FRC), electrical PPE and products, high-heat and industrial PPE and uniforms. Backed by a legacy of innovation and a commitment to performance, NSA's brands (DRIFIRE®, Enespro®, Wild Things® and others) offer products with patented technologies, proven designs and flexible solutions built to meet the demands of today's most challenging work environments. Trusted by distribution partners and end-users alike, NSA continues to invest in advanced manufacturing and customer-driven innovation to help keep workers protected and productive.

[Blue Point Capital Partners](#) is a private equity firm managing over \$1.8 billion in committed capital, focused on investing in and accelerating the growth of lower middle-market businesses. With a nationwide presence and global perspective, Blue Point combines local access with world-class resources to forge strong partnerships with entrepreneurs and advisors across regions. For more than two decades, Blue Point has partnered with businesses to help them scale through tailored value-creation strategies. Blue Point's portfolio is powered by an integrated team and specialized capabilities in global supply chain, data & digital, human capital and M&A execution. Backed by deep industry expertise and an extensive operating network, Blue Point builds stronger, more competitive businesses alongside entrepreneurs and management teams. Blue Point typically invests in businesses generating \$30 million and \$300 million in revenue.

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