

NSA Adds Warren Heim to Its Tool Bag

CLEVELAND / January 9, 2025 / National Safety Apparel (NSA) is pleased to announce its acquisition of Warren Heim Corporation, a U.S.-based manufacturer of high-quality insulated bags designed to protect workers in the electrical utility market. This marks NSA's 15th acquisition since 2012, and the second since Blue Point's May 2024 platform investment.

Warren Heim is headquartered in Fort Pierce, Florida, and founded the BUZZLINE® brand that emphasizes a rich history of a family-owned company dedicated to craftsmen-quality products for the safety of electricians.

"Warren Heim has built an outstanding reputation dedicated to product quality, world-class design and maker integrity," said NSA CEO Chuck Grossman. "This partnership brings exciting momentum to the NSA platform with the opportunity to expand our portfolio for the electrical safety and utility end markets. We're looking forward to rolling up our sleeves alongside the Warren Heim team for our next chapter of growth and expansion."

The acquisition further strengthens NSA's portfolio and product diversity, adding complementary lines that fit seamlessly within the company's existing offerings. The company will have the ability to enhance its cross-selling opportunities through established distributor networks across all product categories.

Joining the NSA family opens an exciting new chapter for Warren Heim," said Warren Heim Corporation President Chuck Heim. "Our shared commitment to American manufacturing and worker safety makes this partnership a natural fit."

"Warren Heim is a strategic addition to NSA's electrical safety products portfolio, adding to our deep history of acquisitions and successful business integrations," said Blue Point Partner Jon Pressnell. "This move further expands NSA's U.S. manufacturing footprint to better serve the electrical utility and linemen markets. We look forward to continuing to apply Blue Point's manufacturing and safety sector investment experience to support future organic and M&A-driven growth."

NSA is actively seeking additional partnerships with like-minded founders and owners of businesses that specialize in electrical and industrial PPE and safety products. Business owners interested in learning more may contact Blue Point Managing Director, Business Development Megan Kneipp at mkneipp@bluepointcapital.com.

[Warren Heim Corporation](#) was founded in 1947 and manufactures high-quality insulated bags designed to protect workers in the electrical utility market. Warren Heim established the BUZZLINE® trademark to emphasize that the company is not just another manufacturer of canvas bags but a family of craftsmen dedicated to the industries it serves. Warren Heim firmly believes that a product is only as good as the quality of the materials used in its fabrication along with the thinking and experience behind its design and the integrity of its maker.

[National Safety Apparel \(NSA\)](#), established in 1935, is a market leader in flame-resistant clothing (FRC), electrical PPE and products, high heat & industrial PPE, workwear and uniforms. The majority of NSA's products (DRIFIRE®, Enespro®, and Wild Things® and others) are made in the USA, reflecting a commitment to quality and flexibility that distribution partners and end users have trusted for decades.

[Blue Point Capital Partners](#) is a private equity firm managing over \$1.8 billion in committed capital. With nationwide resources, Blue Point's geographical footprint allows it to establish relationships with local and regional entrepreneurs and advisors while providing the perspectives and resources of a global organization. Blue Point has over a two-decade history of partnering with lower middle-market businesses to build processes and capabilities to achieve growth. Blue Point's portfolio is supported by its unique capabilities — which include an integrative team focused on innovative global supply chain, data and digital and human capital strategies — as well as its extensive experience, network of industry resources and focused M&A efforts. Blue Point typically invests in businesses that generate between \$30 million and \$300 million in revenue.

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